Mike Monroe

CEO and Founder

Koa Hills Consulting

Mike Monroe is the founder and CEO of Koa Hills Consulting, a technology and management consulting firm. Since 2010, Koa Hills has delivered exceptional professional services - both in-person and remote - including ERP implementations, business process re-engineering, project management, managed services, financial software consulting, software training, strategic technology planning, and software development.

Mike has successfully grown Koa Hills Consulting to include 12 employees and many highly skilled third-party resources. Prior to founding Koa Hills, Mike spent 13 years serving as a software consultant for a major ERP vendor. His extensive experience as a software product consultant led him to excel as a project manager as well. He has successfully managed a number of large-scale, complex software implementations where he coupled his in-depth technical skills with structured project management.

Mike brings a significant amount of California County experience to the table - Mike and his team have collectively worked with over 15 of the Counties in California, on projects ranging from software selection and process improvement projects to full-scale Enterprise Resource Planning implementations.

For the past ten years, Mike has managed a virtual company, with employees residing in as many as ten states, working with clients throughout the country. This experience, combined with years of experience of implementing clients, has led him to become an expert on managing a remote team. In fact, Mike has lectured a graduate-level business administration class on the topic of leading a virtual company.

Mike understands that to survive in business, you have to be agile and adjust to the current situation. County Auditors have this same understanding, and the current COVID-19 situation has led us all to evaluate how we get things done. Mike is leading numerous clients on this new path to find solutions and look for opportunities for improvement in this challenging landscape.